

Proven Professional



Pete Sabine is a full-time Real Estate Consultant specializing in residential property sales since 1985. Pete brings together an extensive background in sales, marketing, negotiation, relocation and construction with buying and selling strategies focused on delivering quality services, expertise and innovative solutions for his clients.

Pete Sabine

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Over the course of his real estate career, Pete has successfully completed more than 580 real estate transactions in Contra Costa County. Following an advanced study in listing, selling, investment and taxes, Pete earned his designation as a Certified Residential Specialist. He is a graduate of the Realtors Institute of California, a member of the Contra Costa Association of Realtors®, the California Association of Realtors®, the National Association of Realtors® and the Residential Sales Council.

Pete has resided in many Contra Costa County cities since 1963, including Pleasant Hill, Walnut Creek, Orinda, Martinez, Lafayette and Concord. Prior to becoming a successful Real Estate Consultant, Pete was a general contractor specializing in residential construction in various Contra Costa County communities.

When Pete isn't busy with his real estate career, he enjoys hiking and fishing at his cabin with his family in the Mount Lassen area and boating on Lake Almanor. Pete also likes to spend time touring Northern California on his motorcycle.



RE/MAX C.C. Connection



RE/MAX C.C. Connection
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Pete Sabine

Sell your home with
CONFIDENCE.



Experience • Innovation • Results

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Our Profile



MEET OUR TEAM

The team approach improves customer service and utilizes each individual's expertise and talent to complete marketing and service tasks efficiently. One of our team members is always available to show homes, process the escrow documents, answer questions and negotiate contracts. We are very proud of our team. Our goal is to become your lifetime real estate planning, investment and information resource.

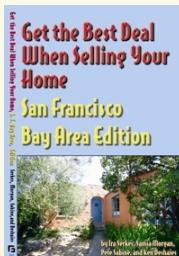
EXPERIENCE. INNOVATION. RESULTS.

Our team was created out of a desire to provide its clients with accurate, current information and effective home buying and selling strategies. We know the neighborhoods, how to use technology effectively, and take the time to know you.

We build long term relationships based on mutual loyalty and respect of our clients' best interests and objectives. Ask our clients. We are the company they consistently recommend and come back to. Our real estate team is committed to serving your every need, because referrals are the cornerstone of our business.

EXPERTISE/KNOWLEDGE

- We are expert negotiators of real estate offers and contracts.
- We consistently attend continuing education and marketing classes to sharpen our skills.
- Continual monitoring of local real estate supply & demand for Contra Costa County's residential real estate sales activity.
- Established track record of hundreds of successfully negotiated closed transactions.
- Creative solutions as a result of cumulative 40-plus years of industry experience.
- A local provider of real estate workshops to educate and qualify potential home buyers.
- Co-author "Get the Best Deal When Selling Your Home" (San Francisco Bay Area Edition) Gabriel Publishing



What Makes Us Different

AN INFORMED SELLER IS IN CONTROL

You should know on a daily basis what is being done to market your home. We provide you with a weekly market activity update report via e-mail, fax or mail so that you can track the progress of your marketing plan. We also provide you with a link to your own custom web site to provide access to your market activity update report 24-hours a day, seven days a week. We will contact you on a weekly basis to review the market activity update report until your home is sold.

ACCURATE INFORMATION AND EXPERT ADVICE

We will monitor changing real estate market conditions by providing a revised competitive market analysis (CMA) every three to four weeks until your home is sold. Additionally, we will review the CMA and the market activity update reports with you to offer suggestions to improve or adjust your marketing plan as conditions change. Unless you know where you've been, it's difficult to know what the next step is to achieve our goal of selling your home for top dollar.

HOME PROTECTION WARRANTY WITH SELLER'S COVERAGE.

During the period of your listing, we provide a home protection warranty at our expense. This warranty covers the mechanical components of your home during the marketing and escrow period. In the event one of the covered components should fail, the warranty can defray the repair or replacement cost of the defective component.



GUARANTEED SATISFACTION.

We promise to update you with a written activity report at least once every week, or we will reduce our commission \$50 each week that you were not contacted. We promise to respond to your call within 24 hours during normal business hours, or we will reduce our commission by \$50 for each occasion in excess of that time. We promise to allow you to cancel our listing agreement at any time prior to accepting an offer to sell your home, if you feel we have not done our job as outlined in the listing agreement.



Just Ask Our Clients

"...anytime I needed something, it was provided..."

Everything went according to the plan that Pete and the Team developed for us. Anytime I needed something, it was provided. Timing was very important to us since we were buying and selling a house. Pete did everything to make sure that the closes of escrow were close together. Low and behold, there was a 10-day difference in timing!

-Ed and Maria Villanueva

"...selling a home is stressful. Pete kept me calm and optimistic..."

He (Pete) explained the advantages and disadvantages of each offer very clearly, guided me with his experience (regarding financing) and yet, never pushed me one way or another. Pete is especially good at follow-up and keeping me apprised of changes...Selling a home is stressful. Pete kept me calm and optimistic.

-Karin Sanford

"...our home was only on the market for one day..."

The most important trait is trust. Pete was great. I feel he supported us and represented us well. He came up with a price and gave us a lot of information from history on other homes. Everything went very well (and) our home was only on the market for one day.

-Richard and Annette Emerson